

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021- 2024

Project

On

“STUDY OF IMPORT AND EXPORT PROCEDURE AND  
DOCUMENTATION OF AVEXPORTERS”

Research Scholar : Archi Parihar, Khushi Singh, Mritunjay Singh Yadav  
Rabab Yusuf Ali , Samruddhi Pitale

Research Guide : Dr. Anuradha Pathak

Principal : Mr. Rishi Dubey

External Examiner : F. Roxale

Date :



# CERTIFICATE

This is to certify that the Project Work entitled **“STUDY OF IMPORT AND EXPORT PROCEDURE AND DOCUMENTATION OF AVEXPORTERS”** has been accomplished by Archi Parihar, Khushi Singh, Mritunjay Singh Yadav, Rabab Yusuf Ali, Samruddhi Pitale under my guidance and supervision.

This project is being submitted by them as the partial fulfillment of requirements for the award of Bachelor of Business Administration Foreign Trade (BBAFT) from Indore Institute of Management and Research, Indore.

This work has not been submitted by them anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

Date:

Place:



Signature: *AP Parihar*

Format - G2

### Organization Information & consent for the project work

1. Name of organization and registration : *Av. exporters*
2. Type of (Private/Govt/Semi Govt/ Other) : *Private*
3. Department of the organization where  
Supervision will be done : *export & Import*
4. No. of people working in the organization  
in different posts. : *15*
5. Expected maximum number of student  
which can be trained in the organization : *10*
6. Possibility of getting employment in  
organized/unorganized sector after  
training in the organization : *Possible*
7. Any other special information : *-*

I agree to provide training to ..... *5* ..... Number of  
students of Indore Institute of Management and Research, Indore in  
organization/Personal Supervision.

*4/4/23*  
Date



Signature of Head

Format - G4

**Feedback Form**  
To be filled by the trainer/ supervisor

Name of the trainee student : Anechi Parihar

Name of the college or Institution : IIMR

Class : BBA 'FT' 2nd year

Section & Enrollment Number : DX2113960

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	A	excellent
2	knowledge gained by the student theoretical	A	excellent
3	Skill/ practical knowledge gained by student during the project duration	B	good
4	Student's interest & seriousness in project work	A	excellent
5	Attitude & behavior of student for learning during the project duration	A	excellent
6	Ability of student to work as a team with collegeous & other members	B	good
7	Overall grade of the student	A	excellent

# Grade A-> excellent, B-> Good, C-> Average

Date: 4/1/23

Place:

Signature of the supervisor

Name : Mu. Vivek Sharma

Seal





avexporters

## CERTIFICATE

[DATE - 04\01\2023

certificate

this to certify that Ms Archi Parihar, Ms Khushi Singh, Ms Samruddhi Pitale, Ms Rabab Yusuf Ali , Mr Mritunjay Singh Yadav , students of Indore institute of management and research have worked with Ave exporters and rone their project research under the supervision on Mr. Vivek Sharma , Director of Avexporters

Name of students:

Archi Parihar

Khushi Singh

Samruddhi Pitale

Rabab Yusuf Ali

Mritunjay Singh Yadav

Name: Mr. Vivek Sharma

Designation: Director

8871975311



# INDEX

Sno.	Content	Page no.
<u>1</u>	Introduction	1
	• Company Profile	
<u>2</u>	Literature Review	8
<u>3</u>	Objectives of study	10
<u>4</u>	Research Methodology	11
<u>5</u>	Rationale of the study	13
<u>6</u>	Data and Findings	14
	• Import Documentation	
	• Import Procedure	
	• Export Documentation	
	• Export Procedure	
<u>7</u>	Schemes availed by Exporters	31
	• EPCG	
	• MSIS	
	• Gold Card	
<u>8</u>	Payment Term	35
<u>9</u>	Marketing Area	37
<u>10</u>	SWOT Analysis	39
<u>11</u>	Limitation	41
<u>12</u>	Conclusion	42
<u>13</u>	Suggestion	43
<u>14</u>	References	44
<u>15</u>	Innensure	45

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021- 2024

Project

On

**“STUDY OF IMPORT AND EXPORT PROCEDURE AND  
DOCUMENTATION OF RANEKA INDUSTRIES LTD.”**

Research Scholar : Faizan Khan, Honey Bajaj, Arsh Mehar, Ajay Sen

Research Guide : Dr. Anuradha Pathak

A handwritten signature in blue ink, appearing to read 'A. Pathak', written over the printed name of the research guide.

A handwritten signature in blue ink, appearing to read 'R. Dubey', written over the printed name of the principal.

Principal : Mr. Rishi Dubey

External Examiner : A handwritten signature in blue ink, appearing to read 'F. K. K. K.', written over the printed name of the external examiner.

Date :



## CERTIFICATE

This is to certify that the Project Work entitled **“STUDY OF IMPORT AND EXPORT PROCEDURE AND DOCUMENTATION OF RANEKA INDUSTRIES LTD.”**

has been accomplished by Faizan Khan, Honey Bajaj, Ajay Sen, Arsh Mehar under my guidance and supervision.

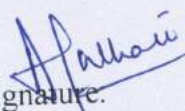
This project is being submitted by them as the partial fulfillment of requirements for the award of Bachelor of Business Administration Foreign Trade (BBAFT) from Indore Institute of Management and Research, Indore.

This work has not been submitted by them anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

Date:

Place: Indore



  
Signature.



Format - G2

**Organization Information & consent for the project work**

1. Name of organization and registration : Raneka Industries Ltd.
2. Type of (Private/Govt/Semi Govt/ Other : Private
3. Department of the organization where  
Supervision will be done : Import - Export
4. No. of people working in the organization  
in different posts. : 100
5. Expected maximum number of student  
which can be trained in the organization : 8
6. Possibility of getting employment in  
organized/unorganized sector after  
training in the organization : Yes
7. Any other special information : .....

I agree to provide training to 4 Number of  
students of Indore Institute of Management and Research, Indore in  
organization/Personal Supervision.

Date

Signature of Head

**Feedback Form**

To be filled by the trainer/ supervisor

Name of the trainee student Faizan Khan  
 Name of the college or Institution Indore institute of Management & Research  
 Class BBA FT (1<sup>st</sup> year)  
 Section & Enrollment Number DX2113967

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	A	Excellent
2	knowledge gained by the student theoretical	A	Good
3	Skill/ practical knowledge gained by student during the project duration	A	Good
4	Student's interest & seriousness in project work	A	excellent
5	Attitude & behavior of student for learning during the project duration	A	Good
6	Ability of student to work as a team with collegeous & other members	A	Good
7	Overall grade of the student	A	Good

# Grade A-> excellent, B-> Good, C-> Average

Date:

Place:

Indore

Signature of the supervisor

Name: Shabbir Shah

For Raneka Industries Ltd.

Seal

Authorised Signatory



JAS-ANZ

IRIS<sup>®</sup>

Certification

ISO 9001:2015

ISO/TS 22163:2017

**Raneka Industries Ltd.**

Office &amp; Works : 15, 16 &amp; 17 Sector-3 (Sagore), Pithampur-454 774

Dist. Dhar (M.P.) Ph.: (07292) 411440, 402613 Fax : 256410

Website : www.raneka.com • E-mail : raneka@raneka.com



20/02/2023

## INDEX

This is to certify that Faizan Khan, Ajay Sen, Honey Bajaj and Arsh Mehar have completed a 6-day field study with Raneka Industries Ltd., Pithampur SEZ, under my guidance. They have gained hands-on experience in various aspects of import-export operations and have shown a keen interest in the field.

Based on their performance and participation during the internship, I certify that they have successfully completed their internship.

Sincerely,

Shadab Sheikh

Import-Export Executive,

Raneka Industries Ltd.

For Raneka Industries Ltd.

  
Authorised Signatory

## INDEX

S.NO	Topic	Page No.
1.	<b>CHAPTER – INTRODUCTION</b> I. Industry Overview II. Executive Summary III. Company Overview IV. Organisation Chart	
2.	<b>CHAPTER – RESEARCH METHODOLOGY</b> I. Research Approach II. Research Design III. Data Collection	
3.	<b>CHAPTER - RATIONALE OF THE STUDY</b>	
4.	<b>CHAPTER - OBJECTIVE OF THE STUDY</b>	
5.	<b>CHAPTER – LITREATURE REVIEW</b>	
6.	<b>CHAPTER – DATA &amp; FINDINGS</b> I. Import Documentation followed by Raneka II. Export Documentation followed by Raneka III. Export Custom Clearance Procedure IV. Export Incentive Schemes V. INCO TERMS VI. SEZ VII. EOU VIII. Import Procedure of SEZ/EOU IX. Export Procedure of SEZ/EOU	
7.	<b>CHAPTER – CONCLUSION</b>	
8.	<b>CHAPTER – REFERENCES</b>	

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021- 2024

Project

On

“STUDY OF IMPORT AND EXPORT OF HONDA  
AUTOMOBILES ”

Research Scholar: Shivamraj patidar , Satish Patel , Yug Shah , Vinay Kushwaha ,  
Bhavendra singh chandel

Research Guide : Dr. Anuradha Pathak

A handwritten signature in blue ink, appearing to read 'Anuradha Pathak'.

Principal  
Mr.Rishi Dubey

A handwritten signature in blue ink, appearing to read 'E. P. Rode'.

External Examiner

Date: 27-04-23




## CERTIFICATE

This is to certify that the Project Work entitled "STUDY OF IMPORT AND EXPORT OF HONDA AUTOMOBILES" has been accomplished by (Research scholar) under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration (BBA) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

Date: 27-04-23

Signature:  Project Guide

Place: Indore



## RAMJI MOTORS PVT



26/A, Govind Tower, Sapna Sangeeta Rd, opp. Sapna-Sangeeta Cinema,  
Sarvoday Nagar, Indore, Madhya Pradesh 452001

### LETTERHEAD

This to certify that 5 Student, Satish Patel, Yug shah, Vinay Kushwan, Shivamraj Patidar, Bhavendra Sing chandel, of, Indore Institute of management and Research have completely done Project work on HONDA MOTORS. on 13<sup>th</sup> March under guidance of Ankit Sharma. during this period of one week they have primarily Involved in field of reasearch, they actively assisted with reasearch work relating to their project, they actively reasearched Our company working process thoroughly. They worked Sincerely on their assingment and their Perfomance.

För: RAMJI HONDA

26/A Govind. Tower,  
Sapna Sangeeta Rd.  
Indore (M.P) 452001



Format - G2

### Organization Information & consent for the project work

1. Name of organization and registration : RAMJI Honda Motors
2. Type of (Private/Govt/Semi Govt/ Other) : Private
3. Department of the organization where  
Supervision will be done : Sales department
4. No. of people working in the organization  
in different posts. : 25
5. Expected maximum number of student  
which can be trained in the organization : 5
6. Possibility of getting employment in  
organized/unorganized sector after  
training in the organization : NO
7. Any other special information : NONE

I agree to provide training to 5 student's Number of  
students of Indore Institute of Management and Research, Indore in  
organization/Personal Supervision.

13-03-2023  
Date

  
Signature of Head



### Feedback Form

To be filled by the trainer/ supervisor

Name of the trainee student

Saishu Patel, Yug Shah, Shivam Patil  
-or- Bhavendra Chaudhary, Nitay Khushi

Name of the college or Institution

Indore Institute of Management & Research

Class

BBA FT 2nd year

Section & Enrollment Number

Dx2113910, Dx2113991, Dx2114008, Dx2114001, Dx2113915

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	B	Good/Perfect
2	knowledge gained by the student theoretical	A	excellent
3	Skill/ practical knowledge gained by student during the project duration	A+	outstanding
4	Student's interest & seriousness in project work	B	Perfect/good
5	Attitude & behavior of student for learning during the project duration	B	Perfect
6	Ability of student to work as a team with collegeous & other members	A+	outstanding
7	Overall grade of the student	A	excellent

# Grade A-> excellent, B-> Good, C-> Average

Date: 13-03-23

Place: Indore



Signature of the supervisor

Name: Ankit Sharma

Seal

INDORE INSTITUTE OF MANAGEMENT  
AND RESEARCH



Batch2021- 2024

Project

On

“DETAILED STUDY ON SAFEFLEX  
INTERNATIONAL LTD”

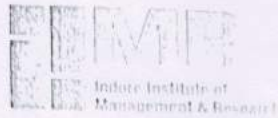
Submitted in the partial fulfillment for the  
Requirements of the degree of BBA  
DAVV, Indore

*A Pathak*  
Research Guide  
Dr. Anuradha Pathak

Research Scholar  
Kamya Verma  
Shruti Bhadouriya  
Anupriya Pawar  
Ishika patidar



*F. Patil*



Indore Institute of Management & Research

Affiliated to: D.P.S. (Indore) | Approved by: AICTE (India)

Form No. \_\_\_\_\_

### Organization Information & consent for the project work

1. Name of organization and registration: Safe flex
2. Type of (Private/Govt/Semi Govt/ Other): private
3. Department of the organization where supervision will be done: export management and product hand
4. No. of people working in the organization in different posts: 51 to 200
5. Expected maximum number of student which can be trained in the organization: 4
6. Possibility of getting employment in organized/unorganized sector after training in the organization: Medium
7. Any other special information: —

I agree to provide training to 4 students of Indore Institute of Management and Research, Indore in organization/Personal Supervision. Number \_\_\_\_\_



Signature of Head

Date \_\_\_\_\_



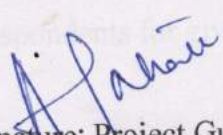
## CERTIFICATE

This is to certify that the Project Work entitled "**DETAILED STUDY ON SAFEFLEX INTERNATIONAL LTD**" has been accomplished by (Research scholar) under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration (BBA) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

**Dr. Anuradha Pathak**

  
Signature: Project Guide





**Indore Institute of Management & Research**  
Affiliated to - DAVV (Indore) | Approved by - AICTE (New Delhi)

Form No: G2

**Feedback Form**  
 To be filled by the trainer/ supervisor

Name of the trainee student : Ramya Verma, Shuchi Bhadaniya, Anurksha Paur, Ishika Patil  
 Name of the college or Institution : Indore Institute of Management & Research  
 Class : BBA (PT)  
 Section & Enrollment Number : ....., 0x2113995

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	A	good
2	knowledge gained by the student theoretical	A+	great
3	Skill/ practical knowledge gained by student during the project duration	B	perfect
4	Student's interest & seriousness in project work	A	excellent
5	Attitude & behavior of student for learning during the project duration	A	great
6	Ability of student to work as a team with collegeous & other members	A	good
7	Overall grade of the student	A+	Very perfect

# Grade A-> excellent, B-> Good, C-> Average

Date: 13-03-2023

Signature of the supervisor

Place: Indore

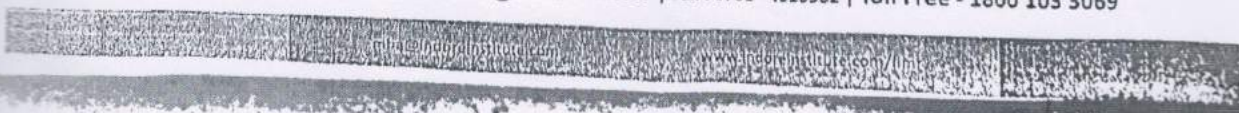
Name : Riyaz Ahmed.

Seal



Opp. IIM(Indore), Rau-Pithampur Road, Rau, Indore (MP) - 453331

☎ 0731 - 4010637 | ✉ Fax : 0731 - 4010502 | Toll Free - 1800 103 3069



## TO WHOMSOEVER IT MAY CONCERN

This is certify that 4 students Miss Shruti Bhadouriya ,Miss Kamyia Verma, Miss Anupriya Pawar, Miss Ishika Patidar of Indore Institute of Management and Research have completely done project research on PERFECT TOOLS AND FORGINGS our export /import procedure and documentation on 10th of march 2023 under the guidance of RIYAZ AHMED during this period of one weak they have primarily involved in field of research, they actively assisted with research work relating to their project they researched our company working process thoroughly. They worked sincerely on their assignment and their performance

For: Perfect Tools & Forgings.  
40-F, Udyog Nagar,  
Deo-Guradia Road,  
INDORE-452001. (M.P) INDIA.

Date: 13.03.2023



**INDORE INSTITUTE OF MANAGEMENT AND  
RESEARCH**



**Batch 2022- 2023**

**Project**

**On**

**“ A Project Report On Export Procedure and  
Documentation Of Narsim Bags Pvt Ltd.”**

**Research Scholar**

Ayush Singh Thakur , Sargam Sharma

Sandeep Bahera , Vikas Pancholiya

*A. Pathak*  
**Research Guide**

Dr. Anuradha Pathak

**Principal**

Dr. Rishi Dubey

*E. Rokade*  
**External Examiner**

**Date :**



## CERTIFICATE

This is to certify that the Project Work entitled “ **A project report on export procedure and documentation of Narsim Bags Pvt Ltd**” has been accomplished by Ayush Singh Thakur , Sargam Sharma , Sandeep Bahera and Vikas Pancholiya under my guidance and supervision.

This project is being submitted by Ayush Singh Thakur , Sargam Sharma , Sandeep Bahera and Vikas Pancholiya as the fulfillment of requirements for the award of Bachelor Administration (BBA- foreign trade ) from Indor Institute Of Management and Research, Indore.

This work has not been submitted by Ayush Singh Thakur , Sargam Sharma , Sandeep Bahera , Shruti Bhadoriya and Vikas Pancholiya anywhere else for the award of any degree or diploma. All source of information and help have been duly mentioned and acknowledged.

Date : 27/04/2023

Place : Indore

Signature of Project

Guide





## TABLE OF CONTENTS

Serial No.	Contents	Page No.
1.	Introduction	1 - 5
2.	Rationale of the study	6
3.	Objective of the study	7
4.	Research Methodology.	8
5.	Establishing a Business Firm.	9 - 14
6.	Export Procedure.	15 - 20
7.	Post Shipment Stage.	21 - 24
8.	Export Documentation.	25 - 34
9.	Modes of Payment	35 - 37
10.	Limitations.	38
11.	Questions asked to Firm	39
12.	Conclusion	40
13.	Bibliography.	41

Format - G2

**Organization Information & consent for the project work**

1. Name of organization and registration : Naxsim Bags Pvt. Ltd; Pithampur
2. Type of (Private/Govt/Semi Govt/ Other : Private
3. Department of the organization where  
Supervision will be done : Finishing
4. No. of people working in the organization  
in different posts. : 200
5. Expected maximum number of student  
which can be trained in the organization : 5
6. Possibility of getting employment in  
organized/unorganized sector after  
training in the organization : YES
7. Any other special information : —

I agree to provide training to ..... 5 ..... Number of  
students of Indore Institute of Management and Research, Indore in  
organization/Personal Supervision.



Date - 2/02/23

Signature of Head

Format - G4

**Feedback Form**  
To be filled by the trainer/ supervisor

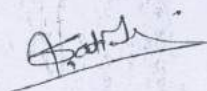
Name of the trainee student : Sargam Sharma  
 Name of the college or Institution : IIMR  
 Class : BBA-1<sup>st</sup> year  
 Section & Enrollment Number : PX2113989

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	A	
2	knowledge gained by the student theoretical	A	
3	Skill/ practical knowledge gained by student during the project duration	A	
4	Student's interest & seriousness in project work	A	
5	Attitude & behavior of student for learning during the project duration	A	
6	Ability of student to work as a team with collegeous & other members	B	
7	Overall grade of the student	A	

# Grade A-> excellent, B-> Good, C-> Average

Date: 2/02/23

Place: Indore

  
Signature of the supervisor

Name : Sandeep

Seal



# NARSIM BAGS PVT. LTD.

## CERTIFICATE

The students of Indore Institute Of Management and Research, Ayush Singh Thakur, Sandeep Bahera, Sargam Sharma, and Vikas Pancholiya visited our company to explore and understand the working of our company the cooperated well and maintained their discipline throughout all time.

We hope they understand well and we wish them all success and prosperity.

STUDENTS

1. Ayush Singh Thakur
2. Sargam Sharma
3. Sandeep Bahera
4. Vikas Pancholiya



Sandeep patidar

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021- 2024

Project

On

A Detailed study on export import  
procedure of Eastman Export PVT LTD

Research Scholar

Mohnish Chouhan  
Sujal Namdev  
Abhijeet Maheshwari  
Rituraj Rathore

Principal

A handwritten signature in blue ink, appearing to be 'R. R.', written over a horizontal line.

Date:



Research Guide

Dr Anuradha Pathak

External Examiner

A handwritten signature in blue ink, appearing to be 'F. K. K. K.', written over a horizontal line.

## CERTIFICATE

This is to certify that the Project Work entitled *Eastman Export Pvt Ltd* has been accomplished by *Mohini K, Sujal Rituraj, Abhijeet* under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration (BBA) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

Date:

Place:



*A. Pathan*  
Signature: Project Guide

Format - G2

**Organization Information & consent for the project work**

1. Name of organization and registration : Eastman Export Pvt Ltd.
2. Type of (Private/Govt/Semi Govt/ Other) : Private
3. Department of the organization where  
Supervision will be done : Ludhiana
4. No. of people working in the organization  
in different posts. : 30
5. Expected maximum number of student  
which can be trained in the organization : Four
6. Possibility of getting employment in  
organized/unorganized sector after  
training in the organization : .....
7. Any other special information : .....

I agree to provide training to ..... Number of  
students of Indore Institute of Management and Research, Indore in  
organization/Personal Supervision.

Date

  
Signature of Head

Format - G4

**Feedback Form**  
To be filled by the trainer/ supervisor

Name of the trainee student : ..... Ritunaj Singh Rathore .....

Name of the college or Institution : ..... IIMR .....

Class : ..... BBA FT II .....


Section & Enrollment Number : ..... DX 211983 .....

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	A	excellent
2	knowledge gained by the student theoretical	B	Good
3	Skill/ practical knowledge gained by student during the project duration	A	excellent
4	Student's interest & seriousness in project work	B	Good
5	Attitude & behavior of student for learning during the project duration	A	excellent
6	Ability of student to work as a team with collegeous & other members	B	Good
7	Overall grade of the student	A	excellent

# Grade A-> excellent, B-> Good, C-> Average

Date: 12/03/2023

Place: Ujjain

  
Signature of the supervisor

Name : Anil Pitkar

Seal






DATE - 08/03/2023

**CERTIFICATE**

This is to certify that Abhijeet Maheshwari, Rituraj Rathore, Sujal Namdev, Mohnish Chouhan student from College Indore Institute of Management and Research has done their project work entitled " A detailed study on import and export procedure of EASTMAN EXPORT PVT LTD in our E & I Department from 04/03/2023 to 08/03/2023 as a part of curriculum

We have noticed that during the period, they have shown their keen interest in his assignment and was also regular in attendance



  
Balakrishnan M K  
Dy. Manager (Training)

## TABLE OF CONTENTS

Chapter No.	Contents	Page No.
1	Introduction	
	Research Methodology	
2	Data Analysis and finding	
	Swot Analysis	
3	Suggestion	
	Reccomendation	
	limitation	
	Competitor	

The simple entrepreneurial skill and integrated corporate philosophy have molded the company to become a star export. These are recognized by the Government of India, entirely focusing on international trade.

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021- 2024

Project

On

“Study on Export Procedure”

Research Scholar  
Tarun Patel  
Laksh Khandelwal  
Saksham Kumar  
Palak Patel  
Vishal Dhakad

*A. Pathak*  
Research Guide  
Dr. Anuradha Pathak



*R. Dubey*  
Principal  
Dr. Rishi Dubey

*E. Pokharel*  
External Examiner

## CERTIFICATE

This is to certify that the Project Work entitled “**Study On Export Procedure**” has been accomplished By All the Students under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration (BBA) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

Date:

Place:



  
Signature: Project Guide



# LUPIN

PHARMACEUTICALS, INC.

*Research Driven. Quality Committed. Customer Focused.*

G5, G6, Ground Floor, Lupin Diagnostics Limited, Fortune Ambience, 4/2,  
Sriram Nagar, South Tukoganj, Indore, Madhya Pradesh 452001

This certificate is to inform that Tarun Patel, Laksh Khandelwal, Saksham Kumar, Vishal Dhakad and Palak Patel have visited for the field project and are guided for all the requirements. They have gathered the basic information about the company's "Export Procedure".

For LUPIN LIMITED

R. V. SATAM  
COMPANY SECRETARY  
(ACS - 11973)



Format - G2

### Organization Information & consent for the project work

1. Name of organization and registration : ..... *Lupin limited* .....
2. Type of (Private/Govt/Semi Govt/ Other) : ..... *PVT* .....
3. Department of the organization where  
Supervision will be done : ..... *Supply chain* .....
4. No. of people working in the organization  
in different posts. : ..... *300-400* .....
5. Expected maximum number of student  
which can be trained in the organization : ..... *5* .....
6. Possibility of getting employment in  
organized/unorganized sector after  
training in the organization : ..... *maybe* .....
7. Any other special information : ..... *none* .....

I agree to provide training to ..... *5 students* ..... Number of  
students of Indore Institute of Management and Research, Indore in  
organization/Personal Supervision.

Date

*J. Sharma*  
Signature of Head

Format - G4

Feedback Form  
To be filled by the trainer/ supervisor

Name of the trainee student : Tarun, Vishal, Laksh, Saksham, Palak  
Name of the college or Institution : IIMR  
Class : BBA (FT)  
Section & Enrollment Number : DX2113998, DX2114002, DX2113995, DX2113980, DX2113979

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#	Remark
1	Student regular attendance	A	good
2	knowledge gained by the student theoretical	A	good
3	Skill/ practical knowledge gained by student during the project duration	B	nice
4	Student's interest & seriousness in project work	A	perfect
5	Attitude & behavior of student for learning during the project duration	B	upto mark
6	Ability of student to work as a team with collegeous & other members	B	nice
7	Overall grade of the student	A	perfect

# Grade A-> excellent, B-> Good, C-> Average

Date: 10-03-2023

Place: INDORE



Signature of the supervisor

Name : Vinayak Sharma

Seal

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



## A study of consumer perception On the Patanjali products

Submitted in the partial fulfilment for the Requirements of the degree  
of BBA DAVV, Indore

*F. Patade*

*Shreshtha*

Research Guide

Dr ~~Pooja Srivastava~~

*Anwadhya Pathak*

Research Scholar

Shreshtha Jha





## CERTIFICATE

This is to certify that the Project Work entitled " **Study of consumer perception on the Patanjali products**" has been accomplished by (Shreshtha Jha) under 111y guidance and supervision.

This project is being submitted by him/her as the partial fulfilment of requirements for the award of Bachelor of Business Administration (BBA) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

*Anuradha Pathak*  
Dr ~~Prerna Singh~~  
(HOD)



*A. Pathak*

## TABLE OF CONTENTS

S.NO	Contents	Page No.
1.)	Introduction.	
2.)	Company profile	
3.)	Palanji Range of products.	
4.)	Production	
5.)	SWOT Analysis	
6.)	Objectives of study	
7.)	Research methodology	
8.)	Mission and vision	
9.)	Limitations of study	
10.)	Palanji key to success	
11.)	Review of literature	
12.)	Findings.	
13.)	Research Analysis & Interpretation	
14.)	Conclusion	
15.)	Bibliography	
16.)	Questionnaire.	



# PATANJALI AYURVED

Office Add.- 6<sup>th</sup> floor, Metro Vijay Nagar 601, Part Tower, AB Road, Indore, 452010

Date- 10/04/2023

## TO WHOM IT MAY CONCERN

This is to certify that Ms. **Shreshtha Jha**, D/O- Mr. **Krishna Nand Jha**, a student of BBA FT (BBA FT 2<sup>nd</sup> Year), Indore Institute of Management and Research, Indore, (MP) has successfully completed 04 (Four) Days (From 04<sup>th</sup> April, 2023 to 08<sup>rd</sup> April, 2023) internship Program at this Branch/Company. During the period of her internship program with us. She was found punctual, hardworking and inquisitive.

We wish her every success in life.

**For, Patanjali Ayurved.**

**Authorized Signature**